Managing in a Technical Environment

**Location:** Knoxville, Tennessee
**Duration:** One week
**2013 Dates:** January 14-18
August 26-30
**Tuition:** $3,600 (includes course materials, breakfast and lunch); program fees are subject to change.
**Class size is limited**

**Participant Profile**
Engineers, scientists and other technical professionals who are taking on new or additional managerial duties will find this *Managing in a Technical Environment* specifically designed for their professional development. The course is also invaluable for anyone currently responsible for managing technical employees.

**Overview**
*Managing in a Technical Environment* presents fundamental tools for effectively supervising the activities of other technical professionals. The program emphasizes sharpening and building leadership skills and understanding human behavior. The course first presents basic concepts of management and then applies each concept to the unique technical environment. With extensive opportunities to exchange ideas and assess problems, participants are able to stimulate fresh thinking, expand their own points-of-view and extend their ability to lead.

**Key Objectives**
- Enhance management skills involved in leading individuals, groups and organizations
- Increase willingness to accept personal responsibility for organizational and individual improvement
- Develop effectiveness in leadership and an understanding of managerial and professional roles
- Identify special problems of leading technical professionals, while learning to resolve them effectively
- Improve understanding of team dynamics and decision-making techniques

**Methods of Instruction**
This course places a greater emphasis on practicality and results than on theory. The program effectively uses discussion, exercises, simulations, role-plays and cases taken from real-life technical organizations.

**Key Participant Benefits**
- Understand the challenges of effectively managing technical professionals.
- Learn key motivation factors in a technical environment
- Develop coaching skills to enhance team and individual performance.
- Understand current leadership strengths and weaknesses
- Learn how to influence others and work across organization silos.
- Gain in-depth understanding of key performance management principles to create deliberate methods of improving business results.
- Understand the concepts of high performance teams and learn team-building skills.
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- Learn priority-setting guidelines and time management principles.
- Increase ability to communicate and influence others.

Faculty
Managing in a Technical Environment is taught by nationally recognized faculty members of The University of Tennessee and other universities, including:

- **Michael McIntyre, Ph.D.**
  Doctorate in Industrial/Organizational Psychology – Fifteen years of management consulting, corporate training, and executive coaching experience; significant experience running leadership development programs and helping mid-career professionals transition to leadership positions.

- **Chuck Parke, MBA**
  Twenty-five years in the manufacturing sector leading both manufacturing and R&D functions. Significant experience in leadership development coaching and mentoring in both manufacturing and academic settings.

Facilities
Classes are held in the executive classrooms of The University of Tennessee Center for Executive Education. These facilities are specifically designed for group-interaction programs. Accommodations are single-occupancy rooms at a nearby hotel.

Special Features
The program, like all Center for Executive Education public programs, is available as a customized, in-house program for organizations.

Contact
For more information on this program, please call or write:

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Related Courses
- Finance for Non-Financial Managers
- Strategies for Effective Leadership
- Communication Strategies for Technical Professionals

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